



The West Assam Milk Producers' Co-operative Union Limited(WAMUL),
R.K.Jyoti Prasad Agarwala Road,
Panjabari,
Guwahati – 781 037
Assam

Bid Reference: WAMUL/MIS-IT/ERP/2018/002

Post pre-bid meeting held at The West Assam Milk Producers' Co-operative Union Limited, Guwahati on 06 December 2018 and the clarifications to queries received through mails regarding "Supply and Implementation of an open source based Enterprise Resource Planning (ERP) Software including configuration and customization with 3 years Maintenance Support", clarification/amendments/additions to the various tender clauses shall be as given below. All other terms & conditions written in the tender documents shall remain unaltered.

Sr No	Page No/ Clause Reference	Detailed description as per Tender Document	Query raised by Participants in the pre-bid meeting / through emails/ letters	Clarification / Amendments
1	4.1, Point 4, Page 9	All the functionalities of the given solution should be available on Tablet PCs/ Android based phone	Are you asking for Android mobile App?	The data should be visible through Android based Tablet PCs/Phone. It can be through either through browser or Android Application. It is desirable if it is through Android Application.
2	4.1, Point 10, Page 9	Scope of Work: Provide "Maintenance Support including END-USER Support" for 3 years. This should also include all serve requests (implicitly covered under High / Medium Priority Tickets) and change management proposed after implementation by the end-users, training and any upgrades / updates required from time to time.	What is the quantification on Change Management / Product Enhancement? It cannot be unlimited, or without any capping.	The statement can be re-read as below: Provide "Maintenance Support including END-USER Support" for 3 years. This should also include all Service Requests (implicitly covered under High/Medium Priority Tickets) and trainings and any upgrades/updates required from time to time.
3	8.2, Point 5, Page 32	Evaluation Criteria: ERP Implementation in Last 5 Years	More than 100 ERP implementations, are way too many unless it's a Licensed version, and is been accorded by an OEM company.	No change.
4	6.6, Point 1, Page 16-17	Rs. 15000 as EMD amount should be in the form of DD from the Nationalized bank in the Technical bid.	Our organization transactions are made on ICICI Bank so Will you accept the DD from ICICI Bank?	Yes
5	Page 2 and 3 Point No 6.1, Sr No 4 & 5	Last date of Bid Submission is : 14:00 Hrs 13 December 2018 Bid Opening Date: 14:15 Hrs 13 December 2018	to extend the date of submission to one week. So that it will be convenient for us to send the bid document.	The last data of Bid submission is 14:00 Hours, 21 December 2018. Bid Opening date: 14:15 Hrs 21 December 2018



6	11.1, Point 1, Page 40	The tender documents must be accompanied by Earnest Money Deposit (EMD) of Rs. 15000.00 (Rupees Fifteen Thousand only) in the form of a Demand Draft drawn on any Scheduled/Nationalized Bank in favor of the Managing Director, The West Assam Milk Producers' Co-operative Union Limited, Guwahati	The name of the accounts is very lengthy and not fully accommodating on the demand draft.	The demand draft should be in favor of the "The West Assam Milk Prod coop Union Ltd" payable at Guwahati.
7	11.1 Point No 2 Page 40	Bids submitted without EMD will stand rejected	We are MSME registered company and have exemption of EMD	There is no exemption of EMD. The bidder has to submit EMD as per instruction given in Point No 6.6 and 11.1 Point No 1 of the tender document.
8	Page 49 to 61	Annexures which shall be used to furnish the bid document	We would like request you to provide us with an open tender document (WORD Document).	Only annexures can be downloaded from the website "www.purabi.org", which can be used to furnish the bid document. However, as mentioned under check-list para of page no 50, point no 11, Signed copy of the RFP as a token of acceptance of all the terms should be attached. In case of any variation found the wording of RFP will be considered.
9	Page 2 and 3 Point No 6.1, Sr No 4 & 5	Last date of Bid Submission is : 14:00 Hrs 13 December 2018 Bid Opening Date: 14:15 Hrs 13 December 2018	Can you extend the date of submission by 7 Days only?	The last data of Bid submission is 14:00 Hours, 21st December 2018.
10	5.5 Point 2 of Page 40 Point 8.10 of Page 36	The data migration is complete with respect to all legacy systems to the satisfaction of WAMUL.	What is the backend (Database) of your existing software, which needs data migration?	The data migration would be from existing Tally Application and excel files.
11	11.6 Page 42 12.2, 12.3 Page 45	The copyright/ IPR in all drawings, source code design documents, and other materials containing data and information furnished to the Purchaser that has been developed/ customized by the Selected. Bidder for the project herein shall remain vested in the Purchaser.	Intellectual Property Right: From the Tender document, we understand that open source application is one of the evaluation criteria. The open source licences requirement the application of same license on further extensions on the feature. So, if software has GPL license, the extensions would fall under same license as well. If at all there is a customisation done for the client in specific, we the publishers would have to reserve the IP rights of it. Indeed, client will read and usage rights on the same. Would it be sufficient in the spirit of open source?	We do not want to share the source code specifically developed for dairy domain on public. The source code should be given to client and it will be client's IP right on the customized module.



12	11.3 Page 41	1 This Performance Bank Guarantee will be for an amount equivalent to 10% of Maintenance Service Support (part 'B' of the Commercial bid value), which is payable to the vendor, through this contract. All charges whatsoever such as premium; commission etc. with respect to the Performance Bank Guarantee shall be borne by the Vendor	Performance Bank Guarantee: What would be the value of Performance Bank Guarantee?	As mentioned in point no 11.3 point 1 Performance Bank Guarantee will be for an amount equivalent to 10% of Maintenance Service Support (part 'B' of the Commercial bid value), which is payable to the vendor, through this contract. All charges whatsoever such as premium; commission etc. with respect to the Performance Bank Guarantee shall be borne by the Vendor.
13	4.1 Point 12 8.2 Point V of page 29	Deployment plan for above modules would be mutually decided with the bidder after successful contract has been awarded • A detailed Project schedule and milestone should be mutually decided with the bidder	Milestone Timelines: Considering the scope of project is yet to be streamlined, would there be flexibility offered in the milestones defined for the implementation and payment?	As mentioned at 4.1, point no 12 and at 8.2 Point No. V, a detailed Project schedule and milestone should be mutually decided with the bidder after successful contract has been awarded, however the payment terms will remain as such as mentioned at Annexure IV - Point No (a) and (b).
14	4.1 Point 12 8.2 Point V of page 29	Deployment plan for above modules would be mutually decided with the bidder after successful contract has been awarded • A detailed Project schedule and milestone should be mutually decided with the bidder	Ways of Working For the successful implementation, we follow certain ways of working, where specific activities and responsibilities between vendor and client can be set. Will there be scope to define the ways of working in collaboration with the client?	As mentioned at 4.1, point no 12 and at 8.2 Point No. V, a detailed Project schedule and milestone should be mutually decided with the bidder after successful contract has been awarded, however the payment terms will remain as such as mentioned at Annexure IV - Point No (a) and (b).
15	8.11, d) and e)	d) Relinquish Source Code and Intellectual Property Rights. e) Bidder statement agreeing to relinquish source code and Intellectual Property Rights of the modules developed by the bidder as required under this RFP. For, off the shelf packages used by the bidder in the development/ customized and implementation of the modules proposed in the RFP, licenses (if procured from bidder) for use of the same need to be provided by the bidder.	Are you expecting that the bidders like us should give the source code of the ERP product under this tender agreement to WAMUL??	YES



				<p>The valid subscription list/copy of contract/certificate/signed-off letter should be submitted.</p> <p>Proforma of client list is attached at Annexure I. Bidders are requested to submit the list of projects as per proforma given at Annexure I.</p> <p>If any three of the following modules including Finance & Accounting Module are implemented then it will be considered as ERP implementation:</p>
16	4.4 Point 4 Page 11	The bidder should have completed at least Twenty Five successful ERP Implementations in last 5 years. The sign-off letters or copy of contract should be submitted.	In case of subscription model, the list of subscribed vendors can be accepted as a implementation proof?	<ol style="list-style-type: none"> 1. Finance & Accounting 2. Sales & Marketing 3. Purchase 4. Inventory 5. Human Resource & Payroll 6. Production Management 7. Supply Chain Management (SCM) 8. Customer Relationship Management (CRM) <p>Note: In case of subscription model, please note than the subscription should be valid for more than 12 months.</p>

